



İZMİR BUSINESS OFFERS
Sector: Software and Hardware Technologies

1. Company Name: AKILLI TİCARET YAZILIM TEKNOLOJİLERİ LTD. ŞTİ.

Contact Person	UTKU BİLGİN
E-Mail	utku.bilgin@akilliticaret.com
Website	www.akilliticaret.com
Year of Establishment	2005
Number of Employees	20+
Summary of Offer	Smart Trade is a technology company that produces end-to-end e-commerce infrastructure solutions. It provides an infrastructure for companies to manage their e-commerce site and online sales channels as omnichannel, where they can make online sales, and use them in automation of operations such as marketplace and cargo accounting.
Description of Offer	Smart Commerce offers a full-fledged e-commerce site that supports multi-language, payment and collection infrastructures for businesses. In addition, within the same system, it enables businesses to manage their sales in sales channels such as Amazon, Zolando, Ebay from a single screen, to carry out sales operations such as shipping labels, sms, mailing on a single screen, and can connect product stock and order synchronization to the accounting systems it is integrated with. It allows all e-commerce operations to be managed from a single screen, up to billing processes.
Potential Partners	IT, IT Companies Digital Advertising Agencies
Target Countries	Germany, Poland, Netherlands, Switzerland, Italy, Denmark

2. Company Name: BİGOEN BİLİSİM TEKNOLOJİLERİ ANONİM ŞİRKETİ

Contact Person	SAFAK SAYLAM
E-Mail	safak@dijitaluzmani.com
Website	https://dijitaluzmani.com
Year of Establishment	2021
Number of Employees	5
Summary of Offer	We need dealers. Our main services Digital Marketing, Software Development, Project Management etc.
Description of Offer	Services - Google Ads Management - Facebook Ads Management - Instagram Ads Management - LinkedIn Ads Management - Search Engine Optimization - UI/UX Design - Web Development - Mobile App Development
Potential Partners	Dealers and partners for our services and products.
Target Countries	Germany, United Kingdom, Bulgaria, Switzerland, Austria, France, Luxembourg, Italy, Denmark, Finland, Norway, Ireland, Spain, United States Of America, Canada, Brazil, Japan, Poland, Netherlands, Russia, Belgium, Estonia, Greece, Portugal, Sweden, Australia, South Korea, Mexico, Argentina, Qatar, Saudi Arabia, UAE, Indonesia



3. Company Name: CLİPCİL A.Ş.

Contact Person	AYSUN ŞENER
E-Mail	aysun@clipcil.com
Website	https://www.clipcil.com
Year of Establishment	2020
Number of Employees	1
Summary of Offer	Prague, Czechia potential collaborations and links
Description of Offer	Software, R&D, Creative Industries
Potential Partners	-
Target Countries	Czech Republic

4. Company Name: CODESTORE YAZILIM BİLİSİM ÇÖZÜMLERİ VE DANIŞMANLIK A.Ş.

Contact Person	YILDIRIM İSGÖREN
E-Mail	yildirim.isgoren@codestore.com.tr
Website	www.codestore.com.tr
Year of Establishment	2021
Number of Employees	3
Summary of Offer	Information system partnership, bussiness intelligence reporting partnership, RFID partnership
Description of Offer	Information system integrator(local server&storage system and cloud integration), network infrastructure architect and programming, firewall and security system integrator, licensing services and information system consulting. RFID systems, bussiness intelligence and reporting.
Potential Partners	IT companies and manufacturing companies.
Target Countries	All countries



5. Company Name: EGEBİMTES BİLGİ TEKNOLOJİLERİ SAN VE TİC AS

Contact Person	ALP ATAY
E-Mail	alp.atay@egebimtes.com.tr
Website	www.egebimtes.com.tr
Year of Establishment	1991
Number of Employees	80
Summary of Offer	To provide remote support services in the field of information technologies to companies operating abroad.
Description of Offer	Egebimtes is an expert organization that has successfully accomplished digitalization projects throughout Turkey since 1991. It offers end-to-end solutions that enable the effective use of information technologies, which have become indispensable for institutions. It brings together innovative, high-tech solutions that create cost and competitive advantage. It creates solutions by using the world's newest and most advanced technologies in the fields of hardware, software and communication. These solutions; including consultancy, project design, management and installation, training, technical service and support services; offers to its customers. It is aimed to provide services in terms of maintaining and managing the IT infrastructure of companies operating abroad.
Potential Partners	Technology companies operating in the field of hardware and infrastructure serving in local markets abroad, system integrators.
Target Countries	European Union

6. Company Name: HACİKERİMOĞLU ELEKTRONİK HİZMETLER LTD.ŞTİ.

Contact Person	AYDIN TÜRKÖZ
E-Mail	info@depolife.com
Website	www.depolife.com
Year of Establishment	1994
Number of Employees	14
Summary of Offer	Metal textile wood production and e-commerce partner
Description of Offer	Production in evaston e-commerce
Potential Partners	Production e-commerce
Target Countries	Europe, Asia



7. **Company Name:** NERA REKLAM PAZARLAMA YAZILIM TEKNOLOJİ ANONİM ŞİRKETİ

Contact Person	OGÜN NERGİZAL
E-Mail	ogunnergizal@nerasocial.com
Website	www.nerasocial.com
Year of Establishment	2021
Number of Employees	4
Summary of Offer	Hello, we are a global marketing agency based in Izmir. We have been aiming to create equality of opportunity by enabling brands to manage their marketing channels in a professional manner since 2015 under two different company. We focus on social media marketing. In addition to social media, we work on web site design and developement and branding. We have worked more than 100+ brands from 10+ countries . You can check some of our references from our social media channels; https://www.instagram.com/neraagency/ or contact us via info@nerasocial.com We are official partner of Microsoft, Google, Meta and LinkedIn.
Description of Offer	Small and medium-sized enterprises should increase their brand awareness and gain people's trust when promoting themselves. This is a situation that proceeds in the same way in every medium. However, when it comes to social media, this brings small and medium-sized businesses to the forefront. With the widespread use of social media, it is now much easier to reach everyone, much more practical and much lower in cost. At the same time, you can see result for your action in a very short time because you are in one-on-one communication with the customer. As Nera, we make the process very easy for you and make you take the first step to social media. We make creative graphic designs for your social media accounts to have a corporate image, and we prepare your content to reflect your business correctly. We determine the most trending hashtags for you and offer you a posting time according to the hours when your potential customers are active. As a result of customer analysis, we share with you which social media you should be on. With the service we offer, we are laying a solid foundation with your social media accounts and moving you to the digital world to increase your sales.
Potential Partners	Small and medium-sized enterprises who wants to manage their social media accounts professionally
Target Countries	Germany, England, USA, Holland, Ireland



8. Company Name: NETFORM ENGINEERING MACHINERY METAL

Contact Person	TUGCE ALTINKAYA
E-Mail	taltinkaya@netformmetal.com
Website	http://www.netformmetal.com/en
Year of Establishment	2010
Number of Employees	6
Summary of Offer	Process design & numerical simulation of cold/hot forging, roll forming, welding and additive manufacturing.
Description of Offer	<p>We can provide design & simulation services for cold forming, hot forging, sheet metal forming, roll forming, welding and additive manufacturing processes by using advanced engineering software. With the help of numerical computer simulations, we can offer the following services for each process type. Cold Forging: Complete process and tool design of cold forging processes. Investigation of material flow, forming force, fold/lap formation, underfilling, ductile fracture (damage) and residual stresses. With tool simulations it is possible to determine stress, deformation, temperature and wear distribution on the tools. Warm/Hot Forging: Investigation of material flow, forming force, temperature distribution, fold/lap formation, underfilling, ductile fracture (damage) and residual stresses. With tool simulations it is possible to determine stress, deformation, temperature and wear distribution on the tools. Heat treatment (only for steels): Investigation of phase transformation, phase fractions, hardness and distortions as well as temperature distribution throughout the process. Sheet metal: Blank size estimation, nesting, stamping force, raw material and tool cost analysis. Investigation of forming defects such as thinning, insufficient stretching, split and wrinkles by performing forming simulation. Roll forming: Complete flower and roller design for open and closed profiles, inter-locked profiles, seamed pipes and trapezoidal profiles. Investigation of thinning, twisting, buckling, wrinkling and springback by simulating the roll forming process for all stages. Welding: Simulation of arc welding (MIG, MAG, TIG etc.), laser welding, electron beam welding, brazing and resistance spot welding as well as stress relief heat treatment processes. Investigation of heat effected zone (HAZ), temperature distribution, distortions and residual stresses as well as phase transformation on steel components. Mechanical properties of the components after welding can be predicted. Additive Manufacturing: Simulation of powder bed fusion (laser and EBM), directed energy deposition (DED) binder jetting (sintering) processes. Analysis of optimum build orientation and build risk. Compensation of the geometry to minimize dimensional deviations. Investigation of distortion and temperature as well as stresses during build and at the end of the process.</p>
Potential Partners	9- All OEMs and their Tier-1 & Tier-2 suppliers. Defense & Aerospace companies.
Target Countries	10- All European countries, USA, UK.



9. Company Name: SADE TEKNOLOJİ A.Ş. (SADELABS)

Contact Person	MEHMET ILEM
E-Mail	mehmet.ilem@sadelabs.com
Website	https://sadelabs.com/
Year of Establishment	2016
Number of Employees	22
Summary of Offer	SADELABS provides hardware and software platform for IoT based cold chain monitoring and indoor positioning applications.
Description of Offer	SADELABS leverages wireless network technologies to build innovative products and services, empowering clients to digitally transform their Cold Chain Monitoring and Real-Time Locating System Applications with Internet of Things (IoT) solutions.
Potential Partners	System Integrators, Software Houses, IT companies
Target Countries	UK, Spain, Portugal, Netherlands, Qatar, UAE, US

10. Company Name: SELİS GRUP İÇ VE DIŞ TİCARET LİMİTED ŞİRKETİ

Contact Person	SELDA YAVAŞ
E-Mail	selda@selismedya.net
Website	www.selismedya.net
Year of Establishment	20/06/2022
Number of Employees	1
Summary of Offer	Virtual Tour, Seo all over the world, Web Design in any language, Photo Shoot, Promotion Film, Advertising Film, Documentary, Short Film, Film, Music Clip,
Description of Offer	White Endless Studio, Greenbox Studio
Potential Partners	-
Target Countries	England, Germany, Holland, Armenia, France,

11. Company Name: SMARTSİS BİLGİ TEKNOLOJİLERİ A.Ş.

Contact Person	ÖZGÜR TARCAN
E-Mail	ozgurtarcan@smartsis.com.tr
Website	https://www.smartsis.com.tr/
Year of Establishment	2013
Number of Employees	6
Summary of Offer	Virtual reality(VR) solutions for work safety trainings
Description of Offer	We are a software house which is developing VR solutions for organizations to simulate real trainings in virtual reality environment. Organizations especially in the industries where work safety is vital can train all employees without any risks in virtual reality environment. We are also open to projects with custom development. To “learn by doing” increases learning retentions, making the training more effective and obtaining better prepared professionals.
Potential Partners	Manufacturing industries
Target Countries	All countries



12. Company Name: UNİVERA SOFTWARE SOLUTION A.Ş.

Contact Person	CUNEYT ERSİN
E-Mail	cuneyt.ersin@univera.com.tr
Website	www.univera.com.tr
Year of Establishment	1992
Number of Employees	175
Summary of Offer	Univera is the one of the biggest software firm of Turkey who focus on Sales, Logistic and Service Software Solution.. We have seven package solution that are used biggest Industrial and FMCG companies of the world like Nestle, Diagio, Mondelez, Loreal, Bridgestone, Vodafone, JTI, Reckitt Benckiser, and Redbull
Description of Offer	Our solutions include deep know how about mainly FMCG & CP Sector (included Foof, Beverdge, Personal Care,) and Electrical and House Appliances, Consturiction Materials, Chemistry, Automotive, HighTech and Energy... Our foftware very addaptable and customisable... We growe up via our Business Partners
Potential Partners	System Integrators, IT Firms, Software Firms, Technology Firms, IT Consultants and Freelancers
Target Countries	Germany, Netherland, United Kingdom, Azerbejian, Kazhakistan, Georgia, Katar, UAE, USA, Canada

13. Company Name: UNİVİS BİLİŞİM DESTEK HİZMETLERİ SAN VE TİC. A.Ş. (UNİVİS INNOVATIVE IT SOLUTIONS)

Contact Person	TURKER TORUCU / UGUR ENUL
E-Mail	turker.torucu@univis.com.tr / ugur.enul@univis.com.tr
Website	www.univis.com.tr
Year of Establishment	2014
Number of Employees	15-20
Summary of Offer	We are looking for partners need solutions for RF-ID, IoT Solutions and Automatic Identification Data Collection.
Description of Offer	iOT Solutions; Real Time Cold Chain Monitoring, Real Time Location Monitoring, Industrial Equipment Monitoring, Vending Solutions, Predictive Maintenance etc. Hardware Solutions; Handheld computer, Barcode printer, Barcode Scanner, Industrial tablet, RF-ID, Mobile printer etc.
Potential Partners	-
Target Countries	Kazakhstan, Azerbaijan, Romania, Greece.



14. Company Name: UNİVERA COMPUTER SYSTEMS INDUSTRY AND TRADE INC.

Contact Person	KEMAL ARSLANKECECİOĞLU, SEDAT AZİZOĞLU
E-Mail	kemal.arslankececioglu@univera.com.tr, sedat.azizoglu@univera.com.tr
Website	https://www.univera.com.tr/
Year of Establishment	1993
Number of Employees	160 - 170
Summary of Offer	As a Univera, we produce software that enables our customers to digitize sales, logistics, and service. We want to build business partnerships with foreign technology companies that know their local markets.
Description of Offer	<p>At Univera, we produce software that enables our customers to digitize sales, logistics, and service. The software we produce at our R&D Center offers solutions from A to Z for all business processes. Geared for different industry requirements we enable business processes to be realized quickly and with minimal mistakes in areas such as Multi-Channel Sales Management, After Sales Points Management (Sales & Service & Spare Part), Warehouse and Production Management, and Field Service Management. We provide maximum benefits for our clients by providing services in the areas of Software, Hardware, and Professional Services that may be needed for the project. Today, we undertake projects in Turkey and 23 countries, either directly or through our solution partners. Univera has nearly 120 enterprise customers, over 160 live projects, and 50.000 + mobile users. We have two platforms, Panorama & Varuna. Our Panorama product group offers solutions for companies to improve their operations in an integrated way and progress rapidly, from the production stage to the after-sales services. Our Varuna solution was developed on a High Productivity Platform as a Service (HpaPaaS) for fast and accurate digitalization in service management. Thanks to the low-code feature of Varuna, our customers and partners can develop their modules and processes, as well as the structures we have developed on the platform. Varuna is suitable for globalization needs. (multi-tenant, multi-language, multi-currency, UTC support.) The main topics of our solutions are as follows: 1. Multi-Channel Sales (Dealer Management / Field Sales Management / B2B / E-Commerce) 2. Warehouse Management & Transfer Management System (Stok Management / Quality / Logistics Planning) 3. After Sales Management (Sales & Service & Spare Part) 4. Field Data Collection (Merchandising Activities) 5. Field Service Management We want to build business partnerships about selling & implementing our products with foreign technology companies that know their local markets. We have 5 different types of partnership models, Consultants, Resellers, VARs (Value Added Resellers), Distributors, and Certified Consultants. We would be happy the giving further information when the partnership potential has been growth.</p>
Potential Partners	Software Companies, OT-VT Companies, IT Companies
Target Countries	Qatar, U.A.E, U.S.A, Canada, Germany, England, Kazakhstan, Azerbaijan